ABSTRACT

The study entitled "The Cooperative’s Organizational Dynamics: Impacts of the Organizational Dynamic factors on the Successfull of Cooperative: Koperasi Unit Desa (KUD) and Credit Union (CU) in the Karo districts of North Sumatra," with the research problem of: How is the relationship among Respondent’s Characteristics, Organizational Dynamics factors and its impacts toward the Successfull of Cooperative?

The objectives of the study is to describe and to explain the relationships and the impacts of the research’s variables namely: Respondent’s Characteristics, the Cooperatives’s Organizational Dynamics factors and the Successfull of Cooperative. The study is an effort to generate the social sciences research with the application of the theory of Organizational Dynamics in the Cooperatives with the expectation that the result will be useful to researchers, policy makers, extension workers and to the Cooperative’s management.

Methods in the data collection are survey, collection of the secondary datas and field observation, while the methods of the data analysis are descriptive and statistical inferences: sign test, correlation and path analysis.

The conclusion are: (1) The growth of Cooperatives KUD and CU in the districts of Karo is relatively fast, but the scale of it’s bussinesses is quite small and it’s role on the regional economy is also small. (2) There is no significant difference between the Characteristic’s Respondent of KUD and CU, but there are significant differences in the classification of the Cooperative’s Organizational Dynamic factors (KUD is “Moderate,” CU is “Dynamics” which is CU is one step ahead to KUD) and in the criteria of the Successfull of Cooperative (KUD is “Not Success,” CU is “Success” which is CU 2 steps ahead to KUD). (3) There is no significant different of the Common Members and Management Committee of KUD and also CU on the the research variables. (4) There is no significant relationship between Respondent’s Characteristics with The Cooperative’s Organizational Dynamics of KUD and CU and between Respondent’s Characteristics with the Successfull of Cooperative of KUD and CU (5) There is not totally significant relationship among the Cooperative’s Organizational Dynamic factors of KUD and CU but the relationship between the Cooperative’s Organizational Dynamics factors and the Successfull of Cooperative is positively significant. (6) The impacts of the Cooperative’s Organizational Dynamics factors on the Successfull of Cooperative in the straight impacts are from the same variables, but the non straight impacts shows that the path of CU more than the path of KUD.

The suggestions are: (1) Intensification and extensification of the Cooperatives bussinesses (2) The list of priority in the uplifting of the Cooperative’s Organizational Dynamics according to the classification level of the Cooperatives’s Organizational Dynamic factors. (3) The list of priority in the uplifting Successfull of Cooperative according to the criteria level of the components of the the Successfull of Cooperative. (4) Adult education, the education of “Cadre” of Cooperative’s Committee and Saving Movement in the Cooperative.